

January 16, 2001

Mr. Gary Schurig
GWS Construction Co.
105 Fresh Pond Road,
Jamesburg, NJ 08831

Dear Mr. Schurig;

My wife and I wanted you and your employees to know how much we appreciated the way in which GWS handled the oil spill cleanup project that was completed on our property in late fall. Before we saw the way Art and Scott approached their work, we were apprehensive that the contractors would be heavy-handed and uncaring, that they would simply want to dig out, shore up, patch up and then disappear. Instead, Art and Scott never lost sight of the fact that what looked like a construction site was actually the home my wife and I have carefully maintained for more than 25 years.

The quality of the work on every phase was of the highest standards, and we were especially pleased with the workmanship in replacing our garage floor since, in a heavy rain, the new floor no longer puddles where the garage door meets the driveway.

All that remains to be done is to re-establish the lawn over the excavation area so that topsoil will no longer erode onto the sidewalk and the street, as is now the case. That work will, of course, have to wait until spring and, if necessary at that time because of continued erosion, we may have to call upon you to grade the area once more prior to our re-seeding it.

As you know, our Marlton neighborhood has many underground fuel-oil tanks and our project won't be the last in the area. We will gladly recommend GWS to our neighbors and friends who may have need of cleanup services with the confidence that the service you provide them will be of the same high quality that you rendered to us.

Sincerely,

Joseph and Carol Panella

cc: Dan Yonker, Phoenix Consulting
Tony Amoroso, USAA